

Message Text

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17

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 TRSE-00 EUR-12

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R 271448Z AUG 75

FM AMCONSUL MILAN

TO SECSTATE WASHDC 4197

INFO AMEMBASSY ROME

UNCLAS MILAN 1554

EXCON FOR COMMERCE

E.O. 11652: N/A

TAGS: ESTC, IT

SUBJECT: REQUEST FOR P.L. EXPORT TRANSACTION CHECK ON PROPOSED
SHIPMENT TO INIECTOPLAST S.R.L., VIA ERRERA, ZONA INDUSTRIALE,
TRIESTE, ITALY

REF STATE A-178196,

THE FIRM INIECTOPLAST S.R.L. WAS ESTABLISHED ON APRIL 5, 1974
BY THREE PARTNERS: FABEC, FRANCO, TECHNICAL MANAGER, BICKER,
ALESSANDRO AND MERLACH, FULVIO. THE SOLE ADMINISTRATOR OF
THE FIRM IS MRS. PARENZAN-MERLACH, FRANCA.

THE INITIAL CAPITAL OF THE FIRM IS EXTREMELY LIMITED: 800,000
LIRE (\$1,200). TOTAL EMPLOYEES ARE CURRENTLY 25, INCLUDING
THE PARTNERS MENTIONED ABOVE. INIECTOPLAST S.R.L. WAS SET UP
FOR THE PRODUCTION AND SALE OF METALLIC DIES FOR THE MANUFACTURE
OF PLASTIC PRODUCTS, FOR THE ASSEMBLING OF RADIO TRANSCEIVERS,
FM, RANGES 150-170 MH, SIMPLEX, AND FOR DIGITAL TABLE CLOCKS.

THE RADIO TRANCEIVERS, RATHER SIMPLE, ARE DESIGNED FOR CIVILIAN
USES AND HAVE BEEN USED ALMOST TOTALLY IN RADIO TAXIES IN ITALY.
A FEW UNITS WERE EXPORTED TO FRANCE. FOR ASSEMBLING THESE
APPARATUSES (THE COMPANY CLAIMS TO HAVE COMPLETED APPROXIMATELY
800 UNITS), INIECTOPLAST USED TO PURCHASE DIODES OR SEMICONDUCTORS
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FROM THE ITALIAN SUBSIDIARIES OF FAIRCHILD OR ITT OR FROM SMALLER

ITALIAN DEALERS.

ACCORDING TO THE TECHNICAL MANAGER OF THE SUBJECT FIRM, MR. FABEC, THEY ARE PLANNING ASSEMBLY OF A NEWER TYPE OF TRANSCEIVER AND FOR THAT REASON HAVE BEEN TRYING TO PURCHASE THE 4,000 DIODES, VALUE 26,655 DOLLARS, DIRECTLY FROM THE AMERICAN COMPANY IRET ELECTRONICS CORP. OF MELVILLE, L.I., N.Y. HE CLAIMS THAT, IF HE CAN BUY DIRECTLY FROM THE US FIRM, THE DIODES ARE CONSIDERABLY CHEAPER.

THE POTENTIAL BUYERS FOR THE NEW TRANSCEIVERS REPORTEDLY ARE ITALIANS. HOWEVER, INIECTOPLAST IS NOT EXCLUDING THE POSSIBILITY OF EXPORTING THEM TO OTHER EUROPEAN COUNTRIES IF MARKET PROSPECTS WILL ALLOW IT. MR. FABEC DID NOT FULLY REALIZE THAT HE MUST NOT EXPORT THE DIODES AS SUCH TO ANY EUROPEAN COUNTRIES AND PARTICULARLY TO THE EASTERN EUROPEAN COUNTRIES. SO FAR NO USEFUL INFORMATION HAS BEEN OBTAINED FROM THE CHAMBER OF COMMERCE OF TRIESTE AND THE CONSULATE HAS NO INFORMATION THAT THE FIRM IS OTHER THAN A RELIABLE RECIPIENT OF US ORIGIN SENSITIVE PRODUCTS AND RECOMMENDS THAT THE REFERENCED EXPORT LICENSE BE ISSUED, BUT TRYING, AT THE SAME TIME, TO OBTAIN MORE GUARANTEES FROM THE AMERICAN SUPPLIER.

A COPY OF A LEAFLET PREVIOUSLY DISTRIBUTED BY INIECTOPLAST FOR THE OLD MODEL OF THE TRANSCEIVER WILL FOLLOW.

THE WTDR IS IN PROCESS AND WILL BE TRANSMITTED AS SOON AS POSSIBLE.FINA

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS, RADIO EQUIPMENT
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Copy: SINGLE
Draft Date: 27 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Margaret P. Grafeld
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